

KEY FIGURES PER SEGMENT

EMEA

Underlying	2017	2018
EBIT on sales	11.1%	8.5%
EBITDA on sales	15.9%	13.7%
ROCE	20.8%	16.8%

EMEA
€ 1 322 million
Combined sales

26%

North America

Underlying	2017	2018
EBIT on sales	6.0%	4.0%
EBITDA on sales	8.5%	6.2%
ROCE	14.9%	10.8%

North America
€ 618 million
Combined sales

12%

Latin America

Underlying	2017	2018
EBIT on sales	8.2%	6.2%
EBITDA on sales	11.1%	8.7%
ROCE	14.8%	12.9%

Latin America
€ 1 474 million
Combined sales

29%

Asia Pacific

Underlying	2017	2018
EBIT on sales	9.3%	7.2%
EBITDA on sales	17.1%	15.3%
ROCE	10.9%	8.7%

Asia Pacific
€ 1 197 million
Combined sales

24%

BBRG

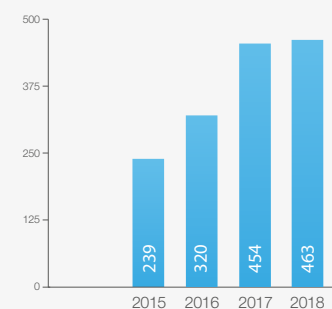
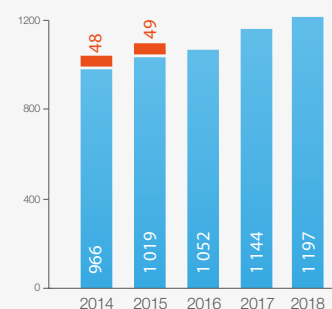
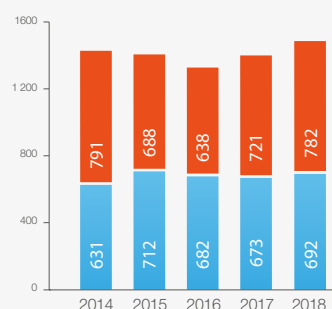
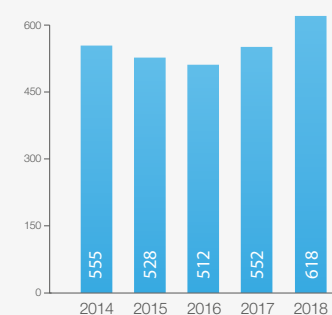
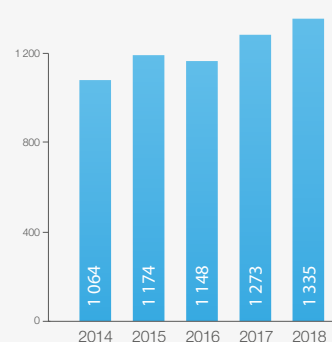
Underlying	2017	2018
EBIT on sales	3.3%	-1.5%
EBITDA on sales	9.0%	4.8%
ROCE	3.1%	-1.5%

Bridon-Bekaert Ropes Group
€ 463 million
Combined sales

9%

SALES

in millions of €



■ Consolidated companies
■ Joint ventures and associates